

## BOAT SELECTION CONSULTATION QUESTIONNAIRE

If you'd like to take advantage of my consultation service, completing and returning this form is the first step. Your consultation has no time limit and includes help locating an unbiased surveyor, reviewing the survey, advice and referrals regarding registration, offshore flagging, tax implications, offshore insurance and assistance selling the boat years later.  
John Neal

Name:  
Email address:  
Mailing address:  
Telephone:

What is your level of sailing experience?  
Have you ever received sailing and/or navigation instruction?  
Have you owned a sailboat before? If so, what type(s) and where?  
What are your cruising destination plans and time frame?  
Are you more interested in coastal cruising, inter-island Caribbean sailing, or ocean passage making?  
What is your age and level of physical strength and fitness?  
How tall are you? How agile are you? What boat-based activities are important to you?  
How many people will be aboard generally when you are cruising? Children or adults?

How soon do you plan on purchasing a boat?  
Do you have any preconditions – selling your existing boat, home, etc. before you're ready to purchase?  
Do you need to obtain financing?  
What is your total budget for purchasing, repairing/refitting and outfitting?  
Does this price include 30-50% additional funds typically required for offshore outfitting?  
Would you consider purchasing a boat out of your geographic area?  
What would be your ideal boat purchase location?  
Do you plan on attempting to secure offshore insurance for your boat?  
Do you intend to liveaboard before departure? If so, for how long?

How long do you plan on owning this boat?  
What do you anticipate your annual cruising budget will be, excluding trips home?

Do you enjoy repairing and fixing things?  
How much time would you like to devote to maintenance while cruising?  
Do you plan to do most of your own work outfitting and while cruising?

If you were to purchase today, what would be your six top choices of boats?

What type of hull construction material and rig do you prefer?

Please rate the following, with numbers of 1 (very important) to 5 (not important), and include any notations.

Sailing performance:

New:	Used:		
Monohull:	Multihull:		
Traditional appearance:	Modern appearance:	Center cockpit:	Aft cockpit:
Interior layout:	Substantial tankage:		
Light displacement:	Medium displacement:	Heavy displacement:	
Lower maintenance:	Regular maintenance:		
Full keel, attached rudder:	More performance-oriented design with separated rudder & keel:		
Headroom required:	Shallow draft:	Investment, holding value:	

Credit card payment (US\$750) can be arranged by calling Mahina Expeditions office: 360-378-6131 or faxing credit card details including billing address and telephone number to: 360-378-6331.

Please email this completed to me at [sailing@mahina.com](mailto:sailing@mahina.com)

Thanks.