## **NEED A BOAT LOAN?**

Many of my consultation clients don't necessarily meet conventional marine financing requirements, or perhaps the boat they would like to purchase is over 10-15 years of age, the maximum age for many marine lenders today.

For Pacific Northwest residents, Jennifer Patterson <u>jennifer.patterson@peoplesbank-wa.com</u>, 206-352-7040 has consistently had the best rates and service for decades.

One of our consultation clients advises that Cindy Lewis at <a href="https://www.recreationfinance.com">www.recreationfinance.com</a> presented numerous financing options with excellent interest rates, minimal closing cost and completed the entire loan process in under two weeks. Based in Annapolis but lending nationwide Cindy's multiple options are certainly worth checking out.

Essex Credit has been consistently active in the marine mortgage market for many years. Many of my clients have obtained financing through them and I've not heard anything but positive feedback. If you do obtain financing through Essex, please let me know how their service and rates compared to other options.

<u>Calder McNab of Intercoastal Financial Group</u>, Email: <u>CMcnab@boatloans.net</u>, has been recommended by one of my clients. IFG has offices on both coasts and like Essex Credit specializes in boat and RV loans. McNab opened the West Coast office. Calder McNab, 8951 Crescent Drive, Huntington Beach, CA 92646, phone 714 378-5258, cell 714 580-7399

Intercoastal Financial Group This link is for both East and West Coast offices.