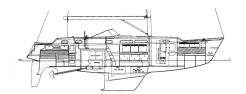


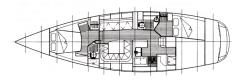
SELECTING AN OFFSHORE CRUISING BOAT - 2024

presented by



JOHN NEAL

author of



Selecting and Purchasing an Ocean Cruising Sailboat - free download mahina.com/book.pdf

Overview

- 1. Selecting & Purchasing a Cruising Boat
- 2. 20 Qualities of an Ideal Cruising Boat
- 3. Boat Design
- 4. Boat Construction
- 5. Sample of Current Boat Prices & Market Trends

1. Boat Design

- 10 Types of Cruising Boats
- Negative design aspects to avoid
- Keel types
- Aft vs. center cockpit
- Steering position
- Transom
- Rig: sloop, cutter, ketch
- Engine

2. Boat Construction

- Hull construction material
- Tank material
- Bulkhead attachment
- Deck construction
- Hull to deck joint
- Mast support
- Chainplate load transmission
- · Steering system and position

3. 20 Qualities of an Ideal Cruising Boat

- 1. Comfortable motion on the ocean
- 2. Quality construction
- 3. Ability to withstand 6 kt grounding
- 4. Sailing performance
- 5. Moderately stiff & can sail 150+ miles a day
- 6. Protected helm position
- 7. Ability to carry substantial payload
- 8. Responsive helm
- 9. Comfortable interior
- 10. Simple rig and sail plan
- 11 Good engine access
- 12. Fuel tankage sufficient for 800+ miles
- 13. Moderate draft, ideally around 6'
- 14. Keel, prop and rudder that won't snag lines

- 15. Deep bilge sump
- 16. Adequate interior and deck storage
- 17. Comfortable cockpit
- 18. Low exterior & interior maintenance
- 19. Swim step
- 20. Good resale appeal and value

4. Selecting and Purchasing a Yacht

- When to purchase
- Boat cost, size and age
- Where to purchase
- How to find your boat
- Selecting the right boat
- Boat purchasing options
- Purchase process
- · Regroup repair and outfit

5. Sample of Current Prices & Market Trends

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Resources

The Boat Repair Bible - Adlard Cole Surveying Yachts & Small Craft - Paul Stevens The Modern Cruising Sailboat - Charles Doane Twenty Affordable Sailboats - Greg Nester Surveying Fiberglass Boats - Henry Mustin Catamaran: Complete Guide for Cruising Sailors Pete McGonagle - pete@swiftsureyachts.com Grant Bowlby - grantandpat@harrisellis.com

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Featured Boats - Condensed from "Boats to Consider for Offshore Cruising" from OFFSHORE CRUISING COMPANION

Boat & (add'l models)	Mkt	Used	Sold	Change	Comments	
Morgan 382, 383, 384	8	\$28-43	\$37,600	-\$4,000	Brewer design, good value, not sexy	
Pearson 424 (385, 422)	7	\$50-89	\$52,800	-\$11,500	Cutters most desirable, old, but fairly solid	
Island Packet 350 (380)	2	\$79-119	\$118,833	-\$9,500	Better performance than 35, well-built	
Beneteau Oceanis 40CC	6	110-148	\$105,660	-\$673.00	Very practical, surprising sailing performance	
Beneteau 423 (393, 473)	31	\$98-199	\$147,500	+\$11,643	OK for downwind tradewind cruising	
Catalina 42 Mk II	10	\$118-229	\$124,000	New	Not a Cape Horner, but ok for downwind cruise	
Caliber 40	7	\$119-259	\$139,600	-\$43,150	Good value, massive tankage on LRC series	
Ovni 395 (400, 435, 455)	1	\$203	\$201,750	+\$250.00	Proven, innovative, solid value, high resale	
Catalina Morgan 440	3	\$199-239	151,250	New	A lot of boat for the money, not the prettiest	
Valiant 42 (39,50)	1	\$229-299	\$217,500	-\$28,000	Solid boats, newer the better, V-drive is a neg.	
Amel 52, 53, 54 (50, 55)	16	\$155-780	\$355,800	+\$78,000	Great choice for family cruising, SOLID!	
Hallberg-Rassy 43 (39+)	3	\$328-360	\$303,500	-\$85,000	Perfect for a couple, hardtop is excellent	
Outbound 44/46	1	\$378 (44)	\$470,150	+\$70,000	Quality built, low maintenance & good perf.	
Garcia Exploration 45	0	\$695	\$801,500	No sales	Solid quality, go-anywhere SUV vessel	
Hallberg-Rassy 40C	1	795	No sales	No sales	A real breakthrough design, hard to beat	
Allures 45.9	1	\$800,721	\$600,330	New	Proven composite design, strong & fast	
Multihulls						
Manta 40, 42	4	\$175-279	\$218,200	-\$15,550	Solid, heavy boats with strong resale value.	
Fountaine Pajot Belize43	4	\$247-490	\$235,200	-\$15,550	Newer models not as sturdy as older ones.	
Privilege 435	3	\$306-433	\$265,000	New	Good build quality and performance	
Leopard 44 (46, 47, 48)	4	\$335-762	\$379,600	-\$51,730	Great choice, particularly non-charter boats	
Outremer 45	9	\$383-1.08	\$802,000	+\$26,000	Fast, well-built. Less volume than slower boats	
Catana 471,472	3	\$330-483	\$406,275	-\$31,125	Quality, lousy customer service on new builds	
Antares 44i	1	\$745	\$658,330	-\$33,170	One of the best constructed cats, not fast	

The boats on this list are a small example from the 147 builders listed on our "Boats to Consider for Offshore Cursing" list in the Offshore Cruising Companion. "Mkt" refers to the number of boats currently listed on www.yachtworld.com. The number and price of listings is as of January 15, 2024. The selling prices are a one-year average from soldboats.com. "Change" denotes the change in average selling price from the previous year.

If you are looking for a cruising boat, consider my professional **Boat Purchase Consultation** for \$1500, with no time or geographic limits. Complete and return the questionnaire located at www.mahina.com/questionnaire and I will

evaluate the boats you are presently considering and suggest additional boats for you to consider. I will provide referrals to honest, unbiased brokers and surveyors, assistance in making an offer, negotiating cost of repairs following the survey, title search, flagging options, shipping, insurance, additional gear needed and overall weather and passage planning. Full details: www.mahina.com/consult or by emailing: sailing@mahina.com.

Why Some Boats Are More Expensive Than Others

Component	Lower Quality/Charter/Local Cruising	Higher Quality/Offshore	
Structure	No or minimal grid reinforcing system	Substantial grid system	
Otractare	Bulkheads & decks glued in place	Bulkheads & deck glassed (tabbed) in place	
Ballast	Cast iron: rusts & doesn't absorb impact	Lead, which absorbs impact, more expensive	
Keel	Poor impact absorption and distribution, keel	Able to withstand 6kt grounding without	
Neel	may fall off with serious grounding	structural damage	
Sailing Ability	Great downwind	Equally good upwind & downwind performance	
Bilge	Shallow & flat; <20 gallon capacity	Deep; >50 gallon capacity	
Tank Material	Aluminum, plastic or black iron	Stainless steel or fiberglass	
Tank Location	Under settees	Above keel, under cabin sole	
Fuel Tankage	<60 gallons, <600 miles	>100 gallons, >1000 miles	
Interior Storage	Space under settees taken by tankage	Substantially more storage available	
Deck Storage	Minimal storage lockers	Substantial deck storage lockers	
Deck Core	Balsa or non-marine ply	Inorganic closed-cell foam or none	
Dia	Lower strength or complex (B&R)	Simple & strong, ideally w/ fore & aft lowers &	
Rig		removable cutter stay for storm staysail	
Battery Capacity	<300 amp hours	>500 amp hours	
Charging Output	<100 amps	>100 amps	

Refit and Maintenance Costs

Initial Refit and Outfit Budget:

Percent of original purchase price to prepare a stock 10+ year old 40'-46' boat for extended cruising: 30 – 100% depending on quality and condition of vessel.

Maintenance Items to Budget For:

(Approximate prices for 40' – 46' boat)

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Repower or rebuild main engine at 5000 to 10,000 hours	5,000 - 30,000
Remove antifoul paint and epoxy bottom job every 8 -10 years	2,000 - 20,000
Pull mast, replace rigging, repaint every 10 years	4,000 - 15,000
Replace sails every 20,000 - 30,000 miles	10,000 - 20,000
Replace batteries every 2-6 years	1,500 - 20,000
Repack liferaft (1-3 years), replace at 12-15 yrs	1,500 - 5,000
Regalvanize chain every two years (tropical waters)	600 - 800
Replace chain every 6 years in tropical waters	1,500 - 2,000
Rebuild or replace windlass every 4-8 years	300 - 4,000
Drop rudder for inspection & repair every 5 years	1,000 - 4,000
Replace tender and motor every 5-10 years	4,000 - 10,000
Replace failed or outdated electronics every 2-12 years	2,000 - 20,000
Replace fresh water and head hoses every 5 yrs	300 - 500
Replace thru-hulls and ball valves every 8-10 yrs	2,000 - 10,000
Replace solar panels and regulator every 4-8 years	2,000 - 5,000
	Remove antifoul paint and epoxy bottom job every 8 -10 years Pull mast, replace rigging, repaint every 10 years Replace sails every 20,000 - 30,000 miles Replace batteries every 2-6 years Repack liferaft (1-3 years), replace at 12-15 yrs Regalvanize chain every two years (tropical waters) Replace chain every 6 years in tropical waters Rebuild or replace windlass every 4-8 years Drop rudder for inspection & repair every 5 years Replace tender and motor every 5-10 years Replace failed or outdated electronics every 2-12 years Replace fresh water and head hoses every 5 yrs Replace thru-hulls and ball valves every 8-10 yrs

Maintenance Costs While Cruising

First 1-4 years: 5% of purchase price annually, 5-10 years: 8% annually, over 10 years: 10% annually. The older the boat, the higher the annual maintenance costs and the more time required for maintenance. v.1.24

